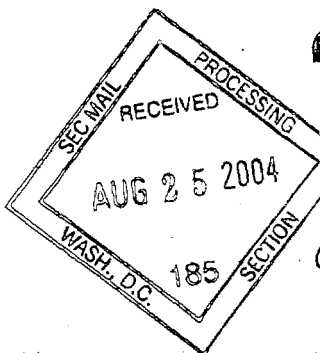




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STATES
CHANGE COMMISSION
D.C. 20549

BB 8/27

OMB APPROVAL
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Expires: September 30, 1998
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SEC FILE NUMBER
8- 31934

**AUDITED REPORT
FORM X-17A-5
PART III**

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 06/28/2003 AND ENDING 06/25/2004
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Philadelphia Corporation For Investment Services

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

1650 Market Street Suite 3050

(No. and Street)

Philadelphia

(City)

PA

(State)

19103

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Kathleen D. Hartung

215-419-6407

(Area Code — Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

KPMG LLP

(Name — if individual, state last, first, middle name)

1601 Market Street

(Address)

Philadelphia

(City)

PA

(State)

19103

Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

SEP 07 2004

FOR OFFICIAL USE ONLY

THOMSON
FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

7-4-04

OATH OR AFFIRMATION

I, Kathleen D. Hartung, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Philadelphia Corporation for Investment Services, as of June 25, 19 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Kathleen D. Hartung
Signature
Chief Financial Officer & Vice President
Title

Frederick A. Bluefeld
Notary Public

NOTARIAL SEAL
FREDERICK A. BLUEFELD, Notary Public
Tredyffrin Twp., Chester County
My Commission Expires Oct. 4, 2004

This report** contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☒ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	September 30, 1998
Estimated average burden hours per response	12.00

Form
X-17A-5

FOCUS REPORT
(Financial and Operational Combined Uniform Single Report)
PART II 11

(Please read instructions before preparing Form.)

This report is being filed pursuant to (Check Applicable Block(s)):

1) Rule 17a-5(a) ☒ 16

2) Rule 17a-5(b) ☐ 17

3) Rule 17a-11 ☐ 18

4) Special request by designated examining authority ☐ 19

5) Other ☐ 26

NAME OF BROKER-DEALER

SEC FILE NO.

Philadelphia Corp. for Invt. Svcs. 13

8-31934 14

ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do Not Use P.O. Box No.)

FIRM I.D. NO.

1650 Market St. Ste. 3050 20

(No. and Street)

11-015275 15

FOR PERIOD BEGINNING (MM/DD/YY)

06/28/2003 24

AND ENDING (MM/DD/YY)

06/25/2004 25

Philadelphia 21

(City)

PA 22

(State)

19103 23

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code)—Telephone No.

Kathleen D. Hartung 30

(215) 419-6407 31

NAME(S) OF SUBSIDIARIES OR AFFILIATES CONSOLIDATED IN THIS REPORT:

OFFICIAL USE

32

33

34

35

36

37

38

39

DOES RESPONDENT CARRY ITS OWN CUSTOMER ACCOUNTS?

YES ☒ 40

NO ☐ 41

CHECK HERE IF RESPONDENT IS FILING AN AUDITED REPORT

☐ 42

EXECUTION:

The registrant/broker or dealer submitting this Form and its attachments and the person(s) by whom it is executed represent hereby that all information contained therein is true, correct and complete. It is understood that all required items, statements, and schedules are considered integral parts of this Form and that the submission of any amendment represents that all unamended items, statements and schedules remain true, correct and complete as previously submitted.

Dated the August day of August 2004
Manual signature of [Signature]

1) [Signature]
Principal Executive Officer or Managing Partner

2) Kathleen D. Hartung
Principal Financial Officer or Partner

3) _____
Principal Operations Officer or Partner

ATTENTION—Intentional misstatements or omissions of facts constitute Federal Criminal Violations. (See 18 U.S.C. 1001 and 15 U.S.C. 78f(a))

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1695 (10-91) 1 of 28

TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report

NAME (If individual, state last, first, middle name)

KPMG LLP

70

ADDRESS

1601 Market St.

71

Philadelphia

72

PA

73

19103

74

Number and Street

City

State

Zip Code

CHECK ONE

☒ Certified Public Accountant

75

☐ Public Accountant

76

☐ Accountant not resident in United States
or any of its possessions

77

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WORK LOCATION	REPORT DATE MM/DD/YY	DOC. SEQ. NO.	CARD				
50	51	52	53				

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

N 2

100

STATEMENT OF FINANCIAL CONDITION

as of (MM/DD/YY) 06/25/2004

SEC FILE NO. 8-31934

Consolidated

Unconsolidated

99

98

198

199

		<u>ASSETS</u>			
		<u>Allowable</u>		<u>Non-Allowable</u>	<u>Total</u>
1. Cash	!	\$ 4,227	200		\$ 4,227 750
2. Cash segregated in compliance with federal and other regulations		941	210		941 780
3. Receivable from brokers or dealers and clearing organizations:					
A. Failed to deliver:					
1. Includable in "Formula for Reserve Requirements"			220		
2. Other			230		770
B. Securities borrowed:					
1. Includable in "Formula for Reserve Requirements"			240		
2. Other			250		760
C. Omnibus accounts:					
1. Includable in "Formula for Reserve Requirements"			280		
2. Other	!		270		780
D. Clearing organizations:					
1. Includable in "Formula for Reserve Requirements"			280		
2. Other		121,201	290		121,201 800
E. Other			300	\$ 550	810
4. Receivables from customers:					
A. Securities accounts:					
1. Cash and fully secured accounts			310		
2. Partly secured accounts			320	580	
3. Unsecured accounts				570	
B. Commodity accounts			330	580	
C. Allowance for doubtful accounts	!		335	590	820
5. Receivables from non-customers:					
A. Cash and fully secured accounts			340		
B. Partly secured and unsecured accounts			350	600	830
6. Securities purchased under agreements to resell			360	605	840
7. Securities and spot commodities owned, at market value:					
A. Bankers acceptances, certificates of deposit and commercial paper			370		
B. U.S. and Canadian government obligations			380		
C. State and municipal government obligations			390		
D. Corporate obligations	!		400		

OMIT PENNIES

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

PART II

BROKER OR DEALER Philadelphia Corp, for Investment Services

as of 06/25/2004

STATEMENT OF FINANCIAL CONDITION

		<u>ASSETS</u>			
		<u>Allowable</u>		<u>Nonallowable</u>	<u>Total</u>
E. Stocks and warrants	✓	\$ 7,932	410		
F. Options			420		
G. Arbitrage			422		
H. Other securities		978,806	424		
I. Sport commodities			430		
					\$ 986,738 850
8. Securities owned not readily marketable:					
A. At Cost	✓	\$ 130	440	\$ 610	860
9. Other investments not readily marketable:					
A. At Cost	✓	\$ 140			
B. At estimated fair value			460	620	870
10. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value:					
A. Exempted securities	✓	\$ 160			
B. Other	✓	\$ 180	480	630	880
11. Secured demand notes- market value of collateral:					
A. Exempted securities	✓	\$ 170			
B. Other	✓	\$ 180	470	640	890
12. Memberships (in exchanges):					
A. Owned, at market value	✓	\$ 180			
B. Owned at cost				650	
C. Contributed for use of company, at market value				650	800
13. Investment in and receivables from affiliates, subsidiaries and associated partnerships			480	670	910
14. Property, furniture, equipment, leasehold improvements and rights under lease agreements:					
At cost (net of accumulated depreciation and amortization)			490	49,292 680	49,292 820
15. Other Assets:					
A. Dividends and interest receivable			500	690	
B. Free shipments			610	700	
C. Loans and advances			620	710	
D. Miscellaneous	✓	345,000	630	107,809 720	452,809 830
16. TOTAL ASSETS		\$ 1,458,107	640	\$ 157,101 740	\$ 1,615,208 840

OMIT PENNIES

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

STATEMENT OF FINANCIAL CONDITION

LIABILITIES AND OWNERSHIP EQUITY

Liabilities	A.I. Liabilities*	Non-A.I. Liabilities*	Total
17. Bank loans payable:			
A. Includable in "Formula for Reserve Requirements"	\$ 1030	\$ 1240	\$ 1460
B. Other	1040	1250	1470
18. Securities sold under repurchase agreement		1260	1480
19. Payable to brokers or dealers and clearing organizations:			
A. Failed to receive:			
1. Includable in "Formula for Reserve Requirements"	1060	1270	1490
2. Other	1060	1280	1500
B. Securities loaned:			
1. Includable in "Formula for Reserve Requirements"	1070		1510
2. Other	1080	1290	1520
C. Omnibus accounts:			
1. Includable in "Formula for Reserve Requirements"	1090		1530
2. Other	1095	1300	1540
D. Clearing organizations:			
1. Includable in "Formula for Reserve Requirements"	1100		1550
2. Other	1105	1310	1580
E. Other	1110	1320	1570
20. Payable to customers:			
A. Securities accounts—including free credits of \$ 850	1120		1580
B. Commodities accounts	1130	1330	1590
21. Payable to non customers:			
A. Securities accounts	1140	1340	1600
B. Commodities accounts	1150	1350	1610
22. Securities sold not yet purchased at market value—including arbitrage of \$ 860		1360	1620
23. Accounts payable and accrued liabilities and expenses:			
A. Drafts payable	1160		1630
B. Accounts payable	148,695	1170	148,695
C. Income taxes payable	103,236	1180	103,236
D. Deferred income taxes		1370	1860
E. Accrued expenses and other liabilities	144,115	1190	144,115
F. Other	44,422	1200	44,422

OMIT PENNIES

*Brokers or Dealers electing the alternative net capital requirement method need not complete these columns.

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

STATEMENT OF FINANCIAL CONDITION

LIABILITIES AND OWNERSHIP EQUITY (continued)

Liabilities	A.I. Liabilities*	Non-A.I. Liabilities*	Total
24. Notes and mortgages payable:			
A. Unsecured	\$ 1210		\$ 1690
B. Secured	\$ 1211	\$ 1390	\$ 1700
25. Liabilities subordinated to claims of general creditors:			
A. Cash borrowings:		1400	1710
1. from outsiders	\$ 870		
2. Includes equity subordination (15c3-1(d)) of...	\$ 880		
B. Securities borrowings, at market value		1410	1720
from outsiders	\$ 990		
C. Pursuant to secured demand note collateral agreements:		1420	1730
1. from outsiders	\$ 1000		
2. Includes equity subordination (15c3-1(d)) of...	\$ 1010		
D. Exchange memberships contributed for use of company, at market value		1430	1740
E. Accounts and other borrowings not qualified for net capital purposes	\$ 1220	\$ 1440	\$ 1750
26. TOTAL LIABILITIES	\$ 440,468 1230	\$ 1450	\$ 440,468 1750
Ownership Equity			
27. Sole proprietorship			\$ 1770
28. Partnership-limited partners	\$ 1020		\$ 1780
29. Corporation:			
A. Preferred stock			1791
B. Common stock		10	1792
C. Additional paid-in capital		348,894	1793
D. Retained earnings		825,836	1794
E. Total		1,174,740	1795
F. Less capital stock in treasury		()	1796
30. TOTAL OWNERSHIP EQUITY		\$ 1,174,740	1800
31. TOTAL LIABILITIES AND OWNERSHIP EQUITY		\$ 1,615,208	1810

OMIT PENNIES

*Brokers or Dealers electing the alternative net capital requirement method need not complete these columns.

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp for Investment Services

as of 06/25/2004

COMPUTATION OF NET CAPITAL:

1. Total ownership equity from Statement of Financial Condition - Item 1800	\$ 1,174,740	3480
2. Deduct: Ownership equity not allowable for Net Capital	()	3480
3. Total ownership equity qualified for Net Capital	1,174,740	3500
4. Add:		
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital		3520
B. Other (deductions) or allowable credits (List)		3625
5. Total capital and allowable subordinated liabilities	\$ 1,174,740	3530
6. Deductions and/or charges:		
A. Total nonallowable assets from Statement of Financial Condition (Notes B and C)	\$ 157,101	3640
1. Additional charges for customers' and non-customers' security accounts	\$	3650
2. Additional charges for customers' and non-customers' commodity accounts		3680
B. Aged fail-to-deliver		3670
1. Number of Items	3450	
C. Aged short security differences-less reserve of	\$ 3470	3580
number of Items	3470	
D. Secured demand note deficiency		3590
E. Commodity futures contracts and spot commodities - proprietary capital charges		3600
F. Other deductions and/or charges		3610
G. Deductions for accounts carried under Rule 15c3-1(a)(8), (a)(7) and (c)(2)(x)		3616
H. Total deductions and/or charges	(157,101)	3620
7. Other additions and/or allowable credits (List)		3630
8. Net capital before haircuts on securities positions	\$ 1,017,639	3640
9. Haircuts on securities: (computed, where applicable, pursuant to 15c3-1(f)):		
A. Contractual securities commitments	\$	3680
B. Subordinated securities borrowings		3670
C. Trading and investment securities:		
1. Bankers' acceptances, certificates of deposit and commercial paper		3680
2. U.S. and Canadian government obligations		3690
3. State and municipal government obligations		3700
4. Corporate obligations		3710
5. Stocks and warrants	1,190	3720
6. Options		3730
7. Arbitrage		3732
8. Other securities	19,576	3734
D. Undue Concentration		3650
E. Other (list)		3736
10. Net Capital	\$ 996,873	3750

OMIT PENNIES

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services as of 06/25/2004

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Part A

11. Minimum net capital required (6 3/4% of line 10)	\$ 29,364	3754
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	\$ 250,000	3758
13. Net capital requirement (greater of line 11 or 12)	\$ 250,000	3760
14. Excess net capital (line 10 less 13)	\$ 746,873	3770
15. Excess net capital at 1000% (line 10 less 10% of line 19)	\$ 952,826	3780

COMPUTATION OF AGGREGATE INDEBTEDNESS

16. Total A.L. liabilities from Statement of Financial Condition	\$ 440,468	3780
17. Add:		
A. Drafts for immediate credit	\$ 3800	
B. Market value of securities borrowed for which no equivalent value is paid or credited	\$ 3810	
C. Other unrecorded amounts (List)	\$ 3820	3830
18. Deduct: Adjustment based on deposits in Special Reserve Bank Accounts (15c3-1(c)(1)(vii))		3838
19. Total aggregate indebtedness	\$ 440,468	3840
20. Percentage of aggregate indebtedness to net capital (line 18 + by line 10)	% 44	3850
21. Percentage of aggregate indebtedness to net capital <u>after</u> anticipated capital withdrawals (line 19 + by line 10 less item 4880 page 11)	% 44	3853

COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

Part B

22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits	\$ N/A	3870
23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)		3880
24. Net capital requirement (greater of line 22 or 23)		3760
25. Excess net capital (line 10 less 24)		3810
26. Percentage of Net Capital to Aggregate Debits (line 10 + by line 17 page B)	%	3851
27. Percentage of Net Capital, <u>after</u> anticipated capital withdrawals, to Aggregate Debits (line 10 less item 4880 page 11 + by line 17 page B)	%	3854
28. Net capital in excess of the greater of:		
A. 5% of combined aggregate debit items or \$120,000	\$	3920

OTHER RATIOS

Part C

29. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1 (d)	%	3860
30. Options deductions/Net Capital ratio (1000% test) total deductions exclusive of liquidating equity under Rule 15c3-1(a)(6), (a)(7) and (c)(2)(x) + Net Capital	%	3852

NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
1. Minimum dollar net capital requirement, or
 2. 6 3/4% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand notes covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

PART II — FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

BROKER OR DEALER Phila. Corp. for Invst. Svcs.	For the period (MMDDYY) from 06/28/03 3932 to 06/25/04 3933
	Number of months included in this statement 12 3931

REVENUE

STATEMENT OF INCOME (LOSS)

1. Commissions:			
a. Commissions on transactions in listed equity securities executed on an exchange		\$ 684,483	3935
b. Commissions on transactions in exchange listed equity securities executed over-the-counter			3937
c. Commissions on listed option transactions		9,491	3938
d. All other securities commissions		1,475,553	3939
e. Total securities commissions		2,169,527	3940
2. Gains or losses on firm securities trading accounts			
a. From market making in over-the-counter equity securities			3941
1. Includes gains or (losses) OTC market making in exchange listed equity securities	3943		
b. From trading in debt securities		184,851	3944
c. From market making in options on a national securities exchange			3945
d. From all other trading			3946
e. Total gains or (losses)			3950
3. Gains or losses on firm securities investment accounts			
a. Includes realized gains (losses)	4235		
b. Includes unrealized gains (losses)	4236		
c. Total realized and unrealized gains (losses)		(1,968)	3952
4. Profits or (losses) from underwriting and selling groups			3955
a. Includes underwriting income from corporate equity securities	4237		
5. Margin interest			3960
6. Revenue from sale of investment company shares		56,329	3970
7. Fees for account supervision, investment advisory and administrative services		934,574	3975
8. Revenue from research services			3980
9. Commodities revenue			3990
10. Other revenue related to securities business		613,786	3985
11. Other revenue		72,061	3995
12. Total revenue		\$ 4,029,160	4030

EXPENSES

13. Registered representatives' compensation		\$ 1,678,343	4110
14. Clerical and administrative employees' expenses		643,226	4040
15. Salaries and other employment costs for general partners, and voting stockholder officers		8,600	4120
a. Includes interest credited to General and Limited Partners capital accounts	4130		
16. Floor brokerage paid to certain brokers (see definition)			4055
17. Commissions and clearance paid to all other brokers (see definition)		284,917	4145
18. Clearance paid to non-brokers (see definition)			4135
19. Communications		267,856	4060
20. Occupancy and equipment costs		253,083	4080
21. Promotional costs		18,762	4150
22. Interest expense			4075
a. Includes interest on accounts subject to subordination agreements	4070		
23. Losses in error account and bad debts		7,912	4170
24. Data processing costs (including service bureau service charges)			4188
25. Non-recurring charges			4190
26. Regulatory fees and expenses		36,498	4185
27. Other expenses		249,631	4100
28. Total expenses		\$ 3,448,828	4200

NET INCOME

29. Income (loss) before Federal income taxes and items below (Item 12 less Item 28)		580,332	4210
30. Provision for Federal income taxes (for parent only)		197,313	4220
31. Equity in earnings (losses) of unconsolidated subsidiaries not included above			4222
a. After Federal income taxes of	4238		
32. Extraordinary gains (losses)			4224
a. After Federal income taxes of	4239		
33. Cumulative effect of changes in accounting principles			4226
34. Net income (loss) after Federal income taxes and extraordinary items		\$ 383,019	4230

MONTHLY INCOME

35. Income (current month only) before provision for Federal income taxes and extraordinary items		\$ 46,917	4211
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FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15c3-3 (See Rule 15c3-3, Exhibit A and Related Notes)

CREDIT BALANCES

1. Free credit balances and other credit balances in customers' security accounts (see Note A, Exhibit A, Rule 15c3-3)	\$ <u>N/A</u>	<u>4340</u>
2. Monies borrowed collateralized by securities carried for the accounts of customers (See Note B)		<u>4350</u>
3. Monies payable against customers' securities loaned (see Note C)		<u>4360</u>
4. Customers' securities failed to receive (see Note D)		<u>4370</u>
5. Credit balances in firm accounts which are attributable to principal sales to customers		<u>4380</u>
6. Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days		<u>4390</u>
7. **Market value of short security count differences over 30 calendar days old		<u>4400</u>
8. **Market value of short securities and credits (not to be offset by longs or by debits) in all suspense accounts over 30 calendar days		<u>4410</u>
9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer by the transfer agent or the issuer during the 40 days		<u>4420</u>
10. Other (List)		<u>4425</u>
11. TOTAL CREDITS		<u>4430</u>

DEBIT BALANCES

12. **Debit balances in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection net of deductions pursuant to Note E, Exhibit A, Rule 15c3-3	\$ <u>4440</u>	
13. Securities borrowed to effectuate short sales by customers and securities borrowed to make delivery on customers' securities failed to deliver		<u>4450</u>
14. Failed to deliver of customers' securities not older than 30 calendar days		<u>4460</u>
15. Margin required and on deposit with Options Clearing Corporation for all option contracts written or purchased in customer accounts (see Note F)		<u>4465</u>
16. Other (List)		<u>4469</u>
17. **Aggregate debit items		<u>4470</u>
18. **Less 3% (for alternative method only—see Rule 15c3-1(f)(5)(ii))		<u>4471</u>
19. **TOTAL 15c3-3 DEBITS		<u>4472</u>

RESERVE COMPUTATION

20. Excess of total debits over total credits (line 19 less line 11)	\$ <u>4480</u>
21. Excess of total credits over total debits (line 11 less line 19)	<u>4490</u>
22. If computation permitted on a monthly basis, enter 105% of excess of total credits over total debits	<u>4500</u>
23. Amount held on deposit in "Reserve Bank Account(s)," including value of qualified securities, at end of reporting period	<u>4510</u>
24. Amount of deposit (or withdrawal) including \$ <u>4515</u> value of qualified securities	<u>4520</u>
25. New amount in Reserve Bank Account(s) after adding deposit or subtracting withdrawal including \$ <u>4525</u> value of qualified securities	<u>4530</u>
26. Date of deposit (MMDDYY)	<u>4540</u>

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FREQUENCY OF COMPUTATION

27. Daily 4332 Weekly 4333 Monthly 4334

**In the event the Net Capital Requirement is computed under the alternative method, this "Reserve Formula" shall be prepared in accordance with the requirements of paragraph (f) of Rule 15c3-1.

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15c-3-3 (continued)

EXEMPTIVE PROVISIONS

28. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based (check one only)

- | | | | |
|--|---|----|------|
| A. (K)(1) — \$2,500 capital category as per Rule 15c3-1 | Y | \$ | 4550 |
| B. (K)(2)(A) — "Special Account for the Exclusive Benefit of customers" maintained | X | | 4560 |
| C. (K)(2)(B) — All customer transactions cleared through another broker-dealer on a fully disclosed basis. | | | |
| Name of clearing firm, Y | | | 4570 |
| D. (K)(3) — Exempted by order of the Commission | | | 4580 |

Information for Possession or Control Requirements Under Rule 15c3-3

State the market valuation and number of items of:

- | | | | |
|---|--|-----|------|
| 1. Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frame specified under Rule 15c3-3. Notes A and B | | \$ | 4588 |
| A. Number of items | | | 4587 |
| 2. Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3. Notes B, C and D | | \$ | 4588 |
| A. Number of items | | | 4589 |
| OMIT PENNIES | | | |
| 3. The system and procedures utilized in complying with the requirement to maintain physical possession or control of customers' fully paid and excess margin securities have been tested and are functioning in a manner adequate to fulfill the requirements of Rule 15c3-3 | | Yes | 4584 |
| | | No | 4585 |

NOTES

- A—Do not include in Item one customers' fully paid and excess margin securities required by Rule 15c3-3 to be in possession or control but for which no action was required by the respondent as of the report date or required action was taken by respondent within the time frames specified under Rule 15c3-3.
- B—State separately in response to Items one and two whether the securities reported in response thereto were subsequently reduced to possession or control by the respondent.
- C—Be sure to include in Item two only items not arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.
- D—Item two must be responded to only with report which is filed as of the date selected for the broker's or dealer's annual audit of financial statements, whether or not such date is the end of a calendar quarter. The response to Item two should be filed within 60 calendar days after such date, rather than with the remainder of this report. This information may be required on a more frequent basis by the Commission or the designated examining authority in accordance with Rule 17a-5(a)(2)(iv).

PHILADELPHIA CORPORATION FOR INVESTMENT SERVICES

Reconciliation, Including Appropriate Explanation, of the Computation of
Net Capital Under Rule 15c3-1 and the Computation for Determination of the
Reserve Requirements Under Exhibit A of Rule 15c3-3

June 25, 2004

Computation of Net Capital Under Rule 15c3-1

No material difference exists between broker's most recent, unaudited Part II filing and the Annual Audit Report.

Computation for Determination of Reserve Requirements

No material difference exists between broker's most recent, unaudited Part II filing and the Annual Audit Report.

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN SEGREGATION

CUSTOMERS' REGULATED COMMODITY FUTURES ACCOUNTS

SEGREGATION REQUIREMENTS

1. Net ledger balance:		
A. Cash	N/A	7010
B. Securities (at market)		7020
2. Net unrealized profit (loss) in open futures contracts traded on a contract market		7030
3. Exchange traded options:		
A. Add: Market Value of open option contracts purchased on a contract market		7032
B. Deduct: Market Value of open option contracts granted (sold) on a contract market		7033
4. Net equity (deficit) (total of 1, 2 and 3)		7040
5. Add accounts liquidating to a deficit and accounts with debit balances with no open trades		7050
6. Amount required to be segregated (total of 5 and 5)		7050

FUNDS ON DEPOSIT IN SEGREGATION

7. Deposited in segregated funds bank accounts:		
A. Cash		7070
B. Securities representing investments of customers' funds (at market)		7080
C. Securities held for particular customers or option customers in lieu of cash (at market)		7090
8. Margins on deposit with clearing organizations of contract markets:		
A. Cash		7100
B. Securities representing investments of customers' funds (at market)		7110
C. Securities held for particular customers or option customers in lieu of cash (at market)		7120
9. Settlement due from (to) clearing organizations of contract markets		7130
10. Exchange traded options:		
A. Add: Unrealized receivables for option contracts purchased on contract markets		7132
B. Deduct: Unrealized obligations for option contracts granted (sold) on contract markets		7133
11. Net equities with other FCMs		7140
12. Segregated funds on hand:		
A. Cash		7150
B. Securities representing investments of customers' funds (at market)		7160
C. Securities held for particular customers in lieu of cash (at market)		7170
13. Total amount in segregation (total of 7 through 12)	\$	7180
14. Excess (insufficiency) funds in segregation (13 minus 6)	\$	7190

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Invesment Services

as of 06/25/2004

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Proposed Withdrawal or Accrual See below for code to enter	Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (Yes or No)
Y 4600		4801	4602 \$	4803	4804 4805
Y 4610		4811	4612	4613	4814 4615
Y 4620		4821	4622	4623	4624 4625
Y 4630		4831	4632	4633	4634 4635
Y 4640		4641	4642	4643	4644 4645
Y 4650		4651	4652	4653	4654 4655
Y 4660		4661	4662	4663	4664 4665
Y 4670		4671	4672	4673	4674 4675
Y 4680		4681	4682	4683	4684 4685
Y 4690		4691	4692	4693	4694 4695

Total \$ Y 4899*

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*To agree with the total on Recap (Item No. 4880)

Instructions: Detail Listing must include the total of Items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

WITHDRAWAL CODE	DESCRIPTIONS
1.	Equity Capital
2.	Subordinated Liabilities
3.	Accruals
4.	15c3-1(c)(2)(iv) Liabilities

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

Capital Withdrawals

PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

RECAP

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, which have not been deducted in the computation of net capita.

1. Equity Capital

A. Partnership Capital:

1. General Partners	\$	4700
2. Limited		4710
3. Undistributed Profits		4720
4. Other (describe below)		4730
5. Sole Proprietorship		4735

B. Corporation Capital:

1. Common Stock		4740
2. Preferred Stock		4750
3. Retained Earnings (Dividends and Other)	!	4760
4. Other (describe below)		4770

2. Subordinated Liabilities

A. Secured Demand Notes		4780
B. Cash Subordinates		4790
C. Debentures		4800
D. Other (describe below)		4810

3. Other Anticipated Withdrawals

A. Bonuses		4820
B. Voluntary Contributions to Pension or Profit Sharing Plans	!	4880
C. Other (describe below)		4870

Total

\$ None 4880

4. Description of Other

STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

1. Balance, beginning of period	\$	1,731,721	4240
A. Net Income (loss)		383,019	4250
B. Additions (Includes non-conforming capital of	\$	4282	4260
C. Deductions (Includes non-conforming capital of	\$	940,000 4272	(940,000) 4270
2. Balance, end of period (From Item 1800)	\$	1,174,740	4280

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

3. Balance, beginning of period	\$	None	4300
A. Increases			4310
B. Decreases			4320
4. Balance, end of period (From Item 3520)	\$		4330

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FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART II

BROKER OR DEALER Philadelphia Corp. for Investment Services

as of 06/25/2004

FINANCIAL AND OPERATIONAL DATA

1. Month end total number of stock record breaks unresolved over three business days

	Valuation	Number
A. breaks long	\$ <u>4890</u>	<u>4900</u>
B. breaks short	\$ <u>4810</u>	<u>4920</u>
2. Is the firm in compliance with Rule 17a-13 regarding periodic count and verification of securities positions and locations at least once in each calendar quarter?
(Check one) Yes ☒ 4930 No ☐ 4940
3. Personnel employed at end of reporting period:

A. Income producing personnel	15	<u>4950</u>
B. Non-income producing personnel (all other)	7	<u>4960</u>
C. Total	22	<u>4970</u>
4. Actual number of tickets executed during current month of reporting period 1,105 4980
5. Number of corrected customer confirmations mailed after settlement date 3 4990

	No. of Items	Debit (Short Value)		No. of Items	Credit (Long Value)
6. Money differences	5000	\$ <u>5010</u>		5020	\$ <u>5030</u>
7. Security suspense accounts	5040	\$ <u>5050</u>		5060	\$ <u>5070</u>
8. Security difference accounts	5080	\$ <u>5090</u>		5100	\$ <u>5110</u>
9. Commodity suspense accounts	5120	\$ <u>5130</u>		5140	\$ <u>5150</u>
10. Open transactions with correspondents, other brokers, clearing organizations, depositories and interoffice and inter-company accounts which could result in a charge — unresolved amounts over 30 calendar days	5160	\$ <u>5170</u>		5180	\$ <u>5190</u>
11. Bank account reconciliations — unresolved amounts over 30 calendar days	5200	\$ <u>5210</u>		5220	\$ <u>5230</u>
12. Open transfers over 40 calendar days, not confirmed	5240	\$ <u>5250</u>		5280	\$ <u>5270</u>
13. Transactions in reorganization accounts — over 60 calendar days	5280	\$ <u>5290</u>		5300	\$ <u>5310</u>
14. Total	5320	\$ <u>5330</u>		5340	\$ <u>5350</u>

	No. of Items	Lager Amount	Market Value
15. Failed to deliver 11 business days or longer (21 business days or longer in the case of Municipal Securities)	5360	\$ <u>5361</u>	<u>5362</u>
16. Failed to receive 11 business days or longer (21 business days or longer in the case of Municipal Securities)	5383	\$ <u>5364</u>	<u>5365</u>
17. Security concentrations (See instructions in Part I):			
A. Proprietary positions			<u>5370</u>
B. Customers' accounts under Rule 15c3-3			<u>5374</u>
18. Total of personal capital borrowings due within six months			<u>5378</u>
19. Maximum haircuts on underwriting commitments during the period			<u>5380</u>
20. Planned capital expenditures for business expansion during next six months			<u>5382</u>
21. Liabilities of other individuals or organizations guaranteed by respondent			<u>5384</u>
22. Lease and rentals payable within one year			<u>5386</u>
23. Aggregate lease and rental commitments payable for entire term of the lease			
A. Gross			<u>5388</u>
B. Net			<u>5390</u>

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KPMG LLP
1601 Market Street
Philadelphia, PA 19103-2499

The Board of Directors
Philadelphia Corporation for Investment Services:

In planning and performing our audit of the financial statements and supplemental schedule of Philadelphia Corporation for Investment Services for the year ended June 25, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by Philadelphia Corporation for Investment Services including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because Philadelphia Corporation for Investment Services does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by Philadelphia Corporation for Investment Services in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by Rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of Philadelphia Corporation for Investment Services is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which Philadelphia Corporation for Investment Services has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be



material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Philadelphia Corporation for Investment Service's practices and procedures were adequate at June 25, 2004, to meet the SEC's objectives.

This report is intended solely for the information and use of the board of directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

July 28, 2004