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February 26, 2004

File No. 82-5201

Securities and Exchange Commission  
Division of Corporation Finance,  
Office of International Corporate Finance  
450 Fifth Street, N.W.  
Washington, D.C. 20549

FEB 26 2004

Re: Gamesa, S.A. —

Information Furnished Pursuant to Rule 12g3-2(b)  
under the Securities Exchange Act of 1934

PROCESSED

FEB 27 2004

THOMSON  
FINANCIAL

SUPPL

Ladies and Gentlemen:

On behalf of Grupo Auxiliar Metalúrgico, S.A. ("Gamesa"), a corporation (*sociedad anónima*) organized under the laws of Spain and in connection with Gamesa's exemption from Section 12(g) of the Securities and Exchange Act of 1934 granted under Rule 12g3-2(b) thereunder, we hereby furnish to the Securities and Exchange Commission the following:

-2003 Results and 2004 Forecast

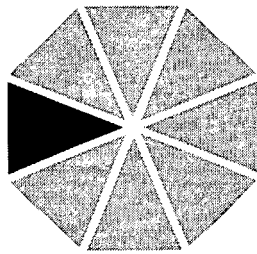
If you have any questions or need any further information please call the undersigned at the number noted above.

Very truly yours,

*Lillian R. Saldanha*  
Lillian R. Saldanha  
Legal Assistant

*[Handwritten signature]*

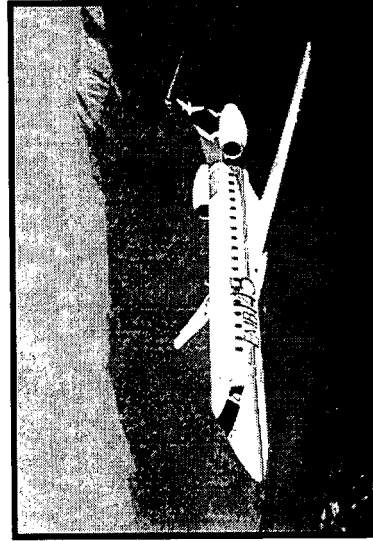
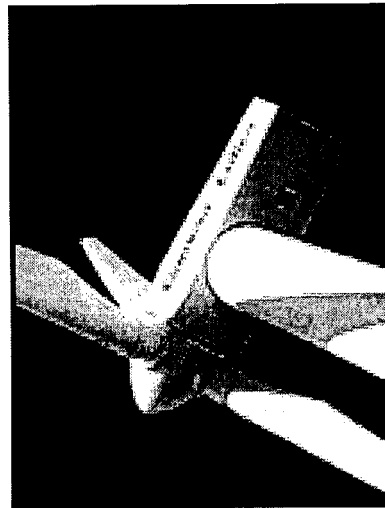
Enclosure



# Gamesa

## 2003 RESULTS

## 2004 FORECAST



February 2004

*Please refer to page 42 for Forward Looking Statement*

# Agenda

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- Executive Summary
- 2003 Highlights
- 2004 Forecast
- Business Units
  - WTG Manufacturing
  - Windfarm Development & Sale
  - Advanced Services
  - Aeronautics
- Financial Statements
- Conclusion
- Appendix

*Please refer to page 42 for Forward Looking Statement*

# Agenda

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## Executive Summary

*Please refer to page 42 for Forward Looking Statement*



**Gamesa**

# Executive Summary

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-  **EUR 202 MM (+ 48 %) Net Income 2003.** The positive evolution of the activities has performed better than initially forecasted (EUR 187 MM initial budget).
-  **Continuous Growth.** Gamesa has performed an EPS CAGR in the 1998 - 2003 period of 58 %. This growth is not exhausted, future growth is visible through the backlog of all activities.
-  **2004 Guidance Confirmed.** Gamesa's 2004 Net Income guidance of EUR 230 MM (+ 14 %) is confirmed.
-  **Commitment.** During 2003 Gamesa has delivered the commitments stated to the market.
  -  Sale of more than 400 MW of Windfarms as a recurrent business.
  -  International Expansion of WTG Sales (19 % of sales abroad in 2003)
  -  Continuous Growth of WTG Manufacturing (1,380 MW sold in 2003)
  -  Improvement of Aeronautics activity (+ 6 % in Net Income)

*Please refer to page 42 for Forward Looking Statement*



**Gamesa**

# Agenda

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## 2003 Highlights

*Please refer to page 42 for Forward Looking Statement*

# 2003 Highlights

## Consolidated Financials

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| GAMESA     |       |       |      |
|------------|-------|-------|------|
| EUR MM     | 2002  | 2003  | Δ %  |
| Revenues   | 1,096 | 1,603 | 46 % |
| EBITDA     | 281   | 326   | 16 % |
| Net Income | 136   | 202   | 49 % |



Please refer to page 42 for Forward Looking Statement



GAMESA

# 2003 Highlights

## Commitments Made & Results Obtained

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-  Sale of Windfarms for more than 400 MW
  -  691 MW sold
  -  410 MW developed
  -  15,074 MW of Development Pipeline
-  International Expansion of WTG Sales
  -  1,380 MW sold in 2003 (+ 49 %)
  -  19 % of sales abroad
  -  6,803 MW of Backlog
-  Improve Aeronautic's Activity
  -  Improvement of Margins and Net Income

During 2003, Gamesa has delivered all the commitments stated in the Business Plan.

*Please refer to page 42 for Forward Looking Statement*



**Gamesa**



# 2003 Highlights

## Divisional Breakdown

| EUR MM                      | Revenues     |              |            | EBITDA     |            |            | Net Income |            |            |
|-----------------------------|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|
|                             | 2002         | 2003         | Δ %        | 2002       | 2003       | Δ %        | 2002       | 2003       | Δ %        |
| Windfarm Development & Sale | 345          | 588          | 70%        | 168        | 131        | -22%       | 104        | 119        | 14%        |
| WTG Manufacturing           | 583          | 853          | 46%        | 122        | 156        | 28%        | 64         | 82         | 28%        |
| Advanced Services           | 151          | 172          | 14%        | 10         | 10         | 0%         | 6          | 6          | 0%         |
| <b>Aeronautics</b>          | <b>237</b>   | <b>246</b>   | <b>4%</b>  | <b>41</b>  | <b>42</b>  | <b>2%</b>  | <b>20</b>  | <b>21</b>  | <b>5%</b>  |
| G. Central                  | 5            | 8            | -          | -7         | -11        | -          | 1          | -2         | -          |
| Goodwill + SESA             | 0            | -            | -          | -3         | -          | -          | -27        | -14        | -          |
| Adjustments                 | -226         | -264         | -          | -50        | -3         | -          | -31        | -10        | -          |
| <b>GAMESA</b>               | <b>1,096</b> | <b>1,603</b> | <b>46%</b> | <b>281</b> | <b>326</b> | <b>16%</b> | <b>136</b> | <b>202</b> | <b>49%</b> |

Great Performance of all Business Units

Please refer to page 42 for Forward Looking Statement



Gamesa

# Agenda

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## 2004 Forecast

*Please refer to page 42 for Forward Looking Statement*

# 2004 Forecast

## Confirmation of 2004 Forecast

| EUR MM                      | Revenues     |              |            | EBITDA     |            |            | Net Income |            |            |
|-----------------------------|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|
|                             | 2003         | 2004         | Δ%         | 2003       | 2004       | Δ%         | 2003       | 2004       | Δ%         |
| Windfarm Development & Sale | 588          | 696          | 18%        | 131        | 157        | 20%        | 119        | 132        | 11%        |
| WTG Manufacturing           | 853          | 1.149        | 35%        | 156        | 212        | 36%        | 82         | 97         | 18%        |
| Advanced Services           | 172          | 190          | 10%        | 10         | 12         | 20%        | 6          | 7          | 17%        |
| <b>Aeronautics</b>          | <b>246</b>   | <b>254</b>   | <b>3%</b>  | <b>42</b>  | <b>44</b>  | <b>5%</b>  | <b>21</b>  | <b>25</b>  | <b>19%</b> |
| G. Central                  | 8            | 13           | -          | -11        | -5         | -          | -2         | -7         | -          |
| Goodwill + SESA             | -            | -            | -          | -          | -          | -          | -14        | -14        | -          |
| Adjustments                 | -264         | -310         | -          | -3         | -16        | -          | -10        | -10        | -          |
| <b>GAMESA</b>               | <b>1,603</b> | <b>1,992</b> | <b>24%</b> | <b>326</b> | <b>404</b> | <b>24%</b> | <b>202</b> | <b>230</b> | <b>14%</b> |

+14% Growth expected for 2004

Please refer to page 42 for Forward Looking Statement

# Agenda

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## Business Units

*Please refer to page 42 for Forward Looking Statement*

# Business Units

## WTG Manufacturing. Backlog and MW Sold

| WTG MANUFACTURING             |                  |                        |       |       |              |
|-------------------------------|------------------|------------------------|-------|-------|--------------|
| CLIENT                        | Frame Agreements | Pending as of 31-12-02 | 2003  | 2004  | Next 3 Years |
| GAMESA (Domestic and Foreign) | -                | 3,452                  | 382   | 520   | 2,550        |
| CESA                          | 1,000            | 934                    | 100   | 209   | 625          |
| EHN                           | 1,416            | 637                    | 41    | 28    | 568          |
| IBERDROLA                     | 1,510            | 1,201                  | 343   | 148   | 710          |
| ENDESA                        | 1,000            | 1,000                  | 279   | 280   | 441          |
| URBAENERGIA                   | 600              | 600                    | -     | 194   | 406          |
| SINAE                         | -                | 151                    | 27    | 124   | -            |
| TOTAL MW (Firm Contracts)     | 5,526            | 7,975                  | 1,172 | 1,503 | 5,300        |
| OTHERS (*)                    | -                | -                      | 208   | 154   | -            |
| Budget (MW)                   |                  |                        | 1,380 | 1,557 |              |

(\*) Internal estimate for other clients 2004 is higher but has been reduced to achieve a conservative budget

Improved Backlog guarantees Sales for the next three years

Please refer to page 42 for Forward Looking Statement

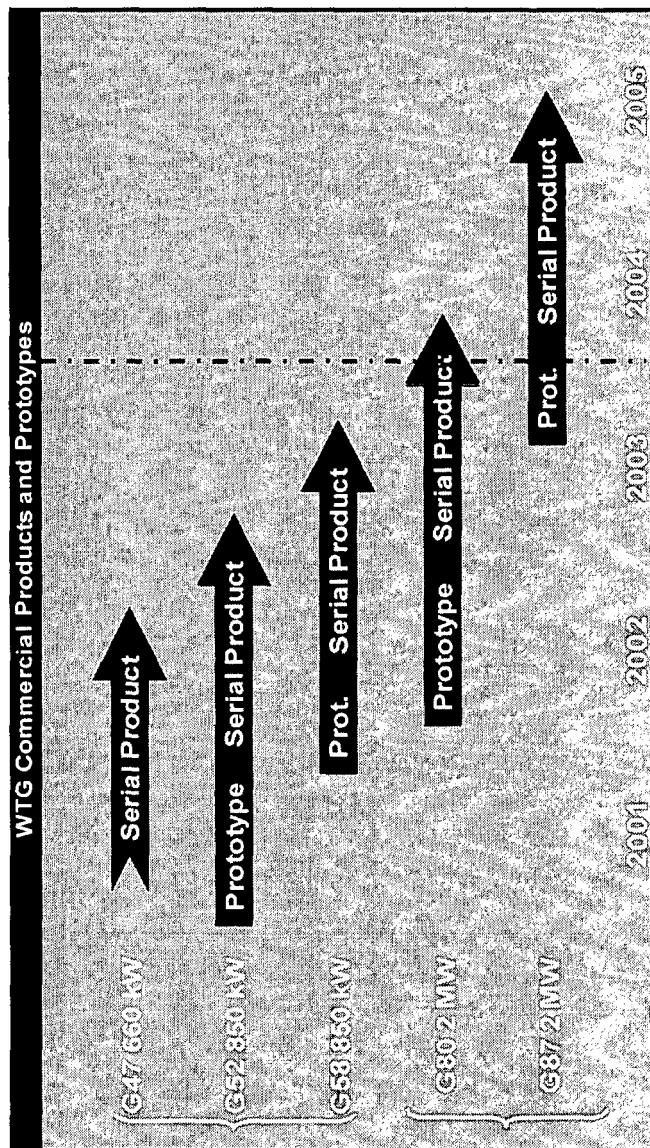


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# Business Units

## WTG Manufacturing. Product Range and R&D

- Reliable and long lasting commercial products
- Sell well tested Serial Products, not Prototypes
- Continue developing future serial products



SMALLER TURBINES  
MAXIMIZE RETURN

BIGGER TURBINES  
MAXIMIZE VALUE

Gamesa is focused on providing high quality and competitive products to the market

Please refer to page 42 for Forward Looking Statement



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# Business Units

## WTG Manufacturing. International Presence

| WTG Manufacturing |              |              |              |
|-------------------|--------------|--------------|--------------|
| Country           | 2003         | %            | 2004         |
| Spain             | 1,118 (*)    | 81 %         | 1,182 (*)    |
| Germany           | 5            | 0.4 %        | 90           |
| Rest of Europe    | 185          | 13 %         | 154          |
| USA               | 50           | 4 %          | 100          |
| Other             | 22           | 1.6 %        | 131          |
| <b>TOTAL</b>      | <b>1,330</b> | <b>100 %</b> | <b>1,557</b> |
|                   |              |              | <b>100 %</b> |

(\*) Includes MADE

Gamesa improves its visibility through international markets (19% in 2003 and 29% in 2004)

Please refer to page 42 for Forward Looking Statement



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# Business Units

## WTG Manufacturing. Margins

### Advantages



### Challenges

- Modular Vertical Integration
- Sale of Individual Components
- Higher Prices Outside Spain
- Production Continuity (Visibility)
- Substantial Growth in Revenues (Improved by Made acquisition)

- Transportation Costs
- New Commercial Network
- Increase in R&D
- Increase in Capacity (Capex)

| MARGINS            |  | 2003  | 2004  |
|--------------------|--|-------|-------|
| EBITDA / Sales     |  | 18.3% | 18.5% |
| Net Income / Sales |  | 9.6%  | 8.5%  |

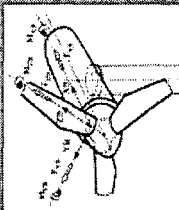
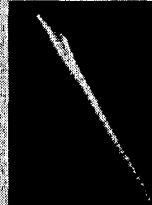
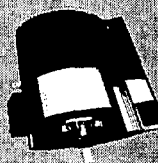
Maintenance of Margins and Profitability above Competitors

Please refer to page 42 for Forward Looking Statement



# Business Units

## WTG Manufacturing. Modular Vertical Integration

| Activity                                                                                                     | Strategy                                                                                             |                                                                                                     |                                                                                                   |                                                                                                   |                                                                                                    |
|--------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
|                                                                                                              | Blades                                                                                               | Cotrol Software                                                                                     | Gearbox                                                                                           | Generator & Power Electronics                                                                     | Tower                                                                                              |
| Design of WTG<br>         | 100% in House<br> | 100% in House<br> | 40% in House<br> | 40% in House<br> | 100% in House<br> |
| Manufacturing of WTG<br> | 100% in House                                                                                        | 100% in House                                                                                       | 40% in House                                                                                      | 40% in House                                                                                      | 30% in House                                                                                       |
| Maintenance of WTG<br>  | 100% in House                                                                                        | 100% in House                                                                                       | 100% in House                                                                                     | 100% in House                                                                                     | 100% in House                                                                                      |

Garnesa has internalised the key elements of a WTG.

Please refer to page 42 for Forward Looking Statement

# Business Units

## Windfarm Development & Sale. Backlog and MW Sold

| Country        | Windfarm Development Pipeline |                     |                            |
|----------------|-------------------------------|---------------------|----------------------------|
|                | Total Potential<br>MW         | Validated<br>Speeds | Grid Connection<br>Flights |
| Spain          | 6,478                         | 3,763               | 1,713                      |
| Portugal       | 1,192                         | 1,175               | 275                        |
| Italy          | 2,318                         | 1,240               | 1,890                      |
| Greece         | 1,007                         | 500                 | 50                         |
| France         | 500                           | 24                  | -                          |
| Brazil         | 815                           | 775                 | -                          |
| Australia      | 88                            | 88                  | -                          |
| Dominican Rep, | 90                            | 90                  | 90                         |
| USA            | 1,966                         | 200                 | -                          |
| Others         | 20                            | 20                  | 20                         |
| Germany        | 600                           | 565                 | 565                        |
| Total          | 15,074                        | 3,440               | 4,803                      |

| Developed and Sold     |           |         |
|------------------------|-----------|---------|
| Developed<br>(Dec '03) | MW Signed | MW Sold |
| 1,134                  | 1,077     | 869     |
| 18                     | 252       | -       |
| 20                     | 174       | -       |
| -                      | -         | -       |
| -                      | -         | -       |
| -                      | -         | -       |
| -                      | -         | -       |
| -                      | -         | -       |
| 50                     | -         | -       |
| -                      | -         | -       |
| -                      | -         | -       |
| -                      | -         | -       |
| 1,222                  | 1,503     | 859     |

|                           |        |
|---------------------------|--------|
| Windfarm Development 2003 | 410 MW |
|---------------------------|--------|

(\*) Data as of 31/12/2003

Please refer to page 42 for Forward Looking Statement

# Business Units

## Windfarm Development & Sale. International Presence



The High amount of MW Pipeline and the powerful organizational structure created by Gamesa Energia in different countries (Spain, Italy, Portugal, United Kingdom, France, Germany, USA, etc) guarantee a continuous growth in the following years.

|                             |                | REAL |      |      |      |      | FORECAST |      |       |       |  |  |  |
|-----------------------------|----------------|------|------|------|------|------|----------|------|-------|-------|--|--|--|
| Concept                     | Area           | 2000 | 2001 | 2002 | 2003 | 2004 | 2005     | 2006 | 2007  | 2008  |  |  |  |
| Windfarm Development        | Spain          | 73   | 250  | 300  | 322  | 320  | 320      | 300  | 280   | 280   |  |  |  |
|                             | USA            |      |      |      | 50   | (*)  | 130      | 180  | 250   | 300   |  |  |  |
|                             | Germany        |      |      |      |      | 50   | 70       | 100  | 100   | 100   |  |  |  |
|                             | Rest of Europe |      |      |      | 38   | 150  | 160      | 220  | 320   | 400   |  |  |  |
|                             | Rest of World  |      |      |      |      |      |          | 50   | 70    | 120   |  |  |  |
| Total Wind Farm Development | MW             | 73   | 250  | 300  | 410  | 520  | 680      | 850  | 1,020 | 1,200 |  |  |  |
|                             | Δ %            |      | 340% | 20%  | 37%  | 27%  | 31%      | 25%  | 20%   | 18%   |  |  |  |

(\*) Potential development of MW in USA in 2004 if PTC is extended

Growth for the next years will be based on US, Germany, Rest of Europe, etc.

Please refer to page 42 for Forward Looking Statement



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According to the recurrent sale of wind-powered facilities with Spanish accounting and audit institute (ICAC) and IFRS, Gamesa change since 2002 the accounting for windfarms sales.

■ The Fixed assets of windfarms, earmarked for sale, were included under the “inventories”

■ The gains or losses arising from the sale of windfarms whose fixed assets are deemed to be inventories, will be recorded as operating income or losses.

Consequently all fixed assets of windfarms, earmarked for sale, were classified as inventories when before were recorded as “Fixed and other Noncurrent Assets”.

# Business Units

## Advanced Services. Main Issues

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-  The Services activity generates synergies in the sale of WTG offering added value to the customers through turnkey projects.
-  It helps improving the knowledge about WTG behaviour in real conditions.
-  Advanced Services is focused on Renewable Energies and grows in parallel with this activity.
-  Set up of branches in Italy, Portugal, Germany to support WTG Manufacturing activities.

*Advanced Services will grow adding value to the WTG sale business.*

*Please refer to page 42 for Forward Looking Statement*



**Gamesa**

# Business Units

## Aeronautics. Details per Programme

| Number of Aircrafts |             |         |       |               |                       |          |     |
|---------------------|-------------|---------|-------|---------------|-----------------------|----------|-----|
| Program             | Firm Orders | Options | Total | Delivered (*) | Firm Orders & Backlog |          |     |
|                     |             |         |       |               | 2003                  | 2004 (E) |     |
| ERJ 135 / 145       | 992         | 598     | 1,590 | 796           | 794                   | 95       | 84  |
| S 92                | 15          | 20      | 35    | 0             | 35                    | 0        | 13  |
| CRJ 700 / 900 (**)  | 295         | 478     | 773   | 70            | 703                   | 36       | 47  |
| ERJ 170 / 190       | 290         | 354     | 644   | 18            | 626                   | 17       | 57  |
| A 380               | 116         | 50      | 166   | 0             | 166                   | 0        | 7   |
| TOTAL               | 1,708       | 1,500   | 3,208 | 884           | 2,324                 | 148      | 208 |

(\*) Delivered by Aeronautics to customers (as of 31/12/2003)

(\*\*) Aeronautics applies as a second source

2004 remains visible

Please refer to page 42 for Forward Looking Statement



Gamesa

# Business Units

## Aeronautics. Growth Perspectives

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-  Expected improvement in the Aeronautic Cycle after 2005
-  Start of New Programs ERJ 170 / 190, S 92, A-380
-  Significant margin improvement due to learning curve effects
-  Purchase and assembling in USD base to hedge FX Exposure

*Aeronautics will grow around 15% in the following years*

*Please refer to page 42 for Forward Looking Statement*

# **Agenda**

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## **Financial Statements**

*Please refer to page 42 for Forward Looking Statement*



# Financial Statements

## P&L Highlights. Gamesa Business Units

| EUR MM                      | Revenues     |              |            |            | EBITDA     |            |            |            | Net Income |      |      |     |
|-----------------------------|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|------|------|-----|
|                             | 2002         | 2003         | Δ %        | 2002       | 2003       | Δ %        | 2002       | 2003       | Δ %        | 2002 | 2003 | Δ % |
| Windfarm Development & Sale | 345          | 588          | 70%        | 168        | 131        | -22%       | 104        | 119        | 14%        |      |      |     |
| WTG Manufacturing           | 583          | 853          | 46%        | 122        | 156        | 28%        | 64         | 82         | 28%        |      |      |     |
| Advanced Services           | 151          | 172          | 14%        | 10         | 10         | 0%         | 6          | 6          | 0%         |      |      |     |
| <b>Aeronautics</b>          | <b>237</b>   | <b>246</b>   | <b>4%</b>  | <b>41</b>  | <b>42</b>  | <b>2%</b>  | <b>20</b>  | <b>21</b>  | <b>5%</b>  |      |      |     |
| G. Central                  | 5            | 8            | -          | -7         | -11        | -          | 1          | -2         | -          |      |      |     |
| Goodwill + SESA             | 0            | -            | -          | -3         | -          | -          | -27        | -14        | -          |      |      |     |
| Adjustments                 | -226         | -264         | -          | -50        | -3         | -          | -31        | -10        | -          |      |      |     |
| <b>GAMESA</b>               | <b>1,096</b> | <b>1,603</b> | <b>46%</b> | <b>281</b> | <b>326</b> | <b>16%</b> | <b>136</b> | <b>202</b> | <b>49%</b> |      |      |     |

Please refer to page 42 for Forward Looking Statement

# Financial Statements

## Net Bank Debt Evolution

| EUR MM                      | 2002 | 2003 | Elements of 2003 not included in Budget |                                                           | 2003<br>Comparable<br>to Budget |
|-----------------------------|------|------|-----------------------------------------|-----------------------------------------------------------|---------------------------------|
|                             |      |      | Δ Debt                                  | COMMENTS                                                  |                                 |
| Windfarm Development & Sale | 363  | 267  | 107                                     | Windfarms Debt (Non Recourse)                             | 160                             |
| WTG Manufacturing           | 289  | 446  | 137                                     | Made Acquisition (127 MM)<br>Cantarey Acquisition (10 MM) | 309                             |
| Advanced Services           | -2   | 10   | 0                                       |                                                           | 10                              |
| Aeronautics                 | 258  | 189  | 7                                       | NMF Acquisition (7 MM)                                    | 182                             |
| CORPORATE                   | 73   | -51  | 29                                      | Dividend paid to shareholders                             | -80                             |
| GAMESA CONSOLIDATED         | 981  | 861  | 280                                     |                                                           | 581                             |

Gamesa's recurrent activities have generated cash

Please refer to page 42 for Forward Looking Statement

# Financial Statements

## Investments per Business Unit

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| Capital Expenditures |       |       |
|----------------------|-------|-------|
| EUR MM               | 2002  | 2003  |
| Consolidated         | 87,27 | 76,06 |
| G. Aeronautica       | 48,35 | 19,18 |
| G. Energia           | 0     | 0     |
| G. Eolica            | 35,75 | 54,15 |
| G. Servicios         | 2,69  | 0,93  |
| Corporativa          | 0,48  | 1,80  |

Note: Windfarms registered as inventories

*Please refer to page 42 for Forward Looking Statement*

# Financial Statements

## Cash Flow

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| CONSOLIDATED CASH FLOW STATEMENT |             |            |            |
|----------------------------------|-------------|------------|------------|
| EUR MM                           | 2002        | 2003       | 2004       |
| <b>Net Income</b>                | <b>136</b>  | <b>202</b> | <b>230</b> |
| Dep., Amort. & Provisions        | 66          | 92         | 122        |
| Capitalised Expenses             | -38         | -51        | -63        |
| Changes in Working Capital       | -74         | 18         | -5         |
| <b>Funds from Operations</b>     | <b>90</b>   | <b>261</b> | <b>285</b> |
| Capex                            | -322        | -73        | -92        |
| Financial Investments I/t        | -64         | -30        |            |
| Disposals                        | 159         |            |            |
| Change in Minority Interest      | 1           | -8         |            |
| Consolidation Adjustments        | 2           |            |            |
| Dividends                        |             | -30        | -30        |
| <b>Net Cash Flow</b>             | <b>-134</b> | <b>120</b> | <b>163</b> |
| <b>Initial Net Bank Debt</b>     | <b>847</b>  | <b>981</b> | <b>861</b> |
| <b>Final Net Bank Debt</b>       | <b>981</b>  | <b>861</b> | <b>698</b> |

Note: Windfarms registered as Inventories

Please refer to page 42 for Forward Looking Statement

# Agenda

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## Conclusion

*Please refer to page 42 for Forward Looking Statement*

# Conclusion

## Commitment, Past & Future Growth

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 **Commitment.** Commitments Delivered in 2003.

 **Past Growth.** The Company's activities and results have grown substantially (1998 – 2003 CAGR 58 %)

 **Future Growth & Visibility.** Backlog in WTG Manufacturing and Windfarm Development & Sale supports 2004 and Future Growth.

*Please refer to page 42 for Forward Looking Statement*

# Agenda

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## Appendix

*Please refer to page 42 for Forward Looking Statement*

# Appendix

## Gamesa. 2003 Consolidated P&L Account

| <b>GAMESA CONSOLIDATED</b>           |                  |                  |            |
|--------------------------------------|------------------|------------------|------------|
| <b>EUR Thnd</b>                      | <b>2002</b>      | <b>2003</b>      | <b>%</b>   |
| <b>Revenues</b>                      | <b>1.096.323</b> | <b>1.602.853</b> | <b>46%</b> |
| Capitalized in-house work            | 45.363           | 51.154           | 13%        |
| Cost of goods sold                   | -610.743         | -1.032.173       | -69%       |
| Personnel expenses                   | -157.881         | -196.728         | -25%       |
| Other expenses                       | -91.734          | -99.302          | -8%        |
| <b>EBITDA</b>                        | <b>281.329</b>   | <b>325.804</b>   | <b>16%</b> |
| Depreciation                         | -57.601          | -47.253          | 18%        |
| Provisions                           | -16.563          | -26.867          | -62%       |
| <b>EBIT</b>                          | <b>207.164</b>   | <b>251.685</b>   | <b>21%</b> |
| Financial Results                    | -47.934          | -27.972          | 42%        |
| Affiliates & goodwill amort.         | -15.795          | -22.415          | -42%       |
| <b>Ordinary Income</b>               | <b>143.435</b>   | <b>201.297</b>   | <b>40%</b> |
| Extraordinary Income                 | 504              | 9.120            | >1000      |
| <b>EBT</b>                           | <b>143.939</b>   | <b>210.417</b>   | <b>46%</b> |
| Taxes                                | -5.420           | -8.657           | -60%       |
| <b>After-tax earnings</b>            | <b>138.519</b>   | <b>201.760</b>   | <b>46%</b> |
| Outside shareholders                 | -2.909           | 30               | 101%       |
| <b>Net Profit at Controlling Co.</b> | <b>135.610</b>   | <b>201.790</b>   | <b>49%</b> |

Please refer to page 42 for Forward Looking Statement



# Appendix

## Gamesa. 2003 Consolidated Balance Sheet

| <b>GAMESA</b>                         | <b>2002</b>      | <b>2003</b>      | <b>%</b>  |
|---------------------------------------|------------------|------------------|-----------|
| Net fixed assets                      | 716.862          | 801.701          | 12%       |
| Current assets                        | 1.234.995        | 1.335.477        | 8%        |
| <b>TOTAL ASSETS</b>                   | <b>1.951.857</b> | <b>2.137.178</b> | <b>9%</b> |
| Total Equity                          | 391.910          | 533.303          | 36%       |
| Capital Stock and Reserves            | 256.300          | 331.512          | 29%       |
| After-tax earning (Cont. Co.)         | 135.610          | 201.790          | 49%       |
| Minority Interest                     | 10.889           | 2.416            | -78%      |
| Subsid, Consol.diff&Prov.             | 53.695           | 82.446           | 54%       |
| Fin. Debt: current & long-term        | 1.077.551        | 1.003.487        | -7%       |
| Other liabilities                     | 417.811          | 515.527          | 23%       |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>1.951.857</b> | <b>2.137.178</b> | <b>9%</b> |

Please refer to page 42 for Forward Looking Statement

# Appendix

## Windfarm Development & Sale. 2003 P&L Account

| Windfarm Development & Sale          | 2002           | 2003           | %           |
|--------------------------------------|----------------|----------------|-------------|
| EUR Thnd                             |                |                |             |
| Revenues                             | 345.143        | 587.531        | 70%         |
| Capitalized in-house work            | 5.685          | 2.006          | -65%        |
| Costofgoods sold                     | -154.843       | -432.727       | -179%       |
| Personnel expenses                   | -7.166         | -9.841         | -37%        |
| Other expenses                       | -20.478        | -15.705        | 23%         |
| <b>EBITDA</b>                        | <b>168.340</b> | <b>131.265</b> | <b>-22%</b> |
| Depreciation                         | -30.107        | -2.985         | 90%         |
| Provisions                           | -940           | -1.189         | -26%        |
| <b>EBIT</b>                          | <b>137.293</b> | <b>127.090</b> | <b>-7%</b>  |
| Financial Results                    | -23.362        | -6.736         | 71%         |
| Affiliates & goodwill amort.         | -212           | -731           | -244%       |
| <b>Ordinary Income</b>               | <b>113.719</b> | <b>119.623</b> | <b>5%</b>   |
| Extraordinary Income                 | 2.319          | -1.600         | -169%       |
| <b>EBT</b>                           | <b>116.039</b> | <b>118.023</b> | <b>2%</b>   |
| Taxes                                | -9.233         | 1.021          | 111%        |
| <b>After-tax earnings</b>            | <b>106.806</b> | <b>119.044</b> | <b>11%</b>  |
| Outside shareholders                 | -2.872         | 61             | 102%        |
| <b>Net Profit at Controlling Co.</b> | <b>103.934</b> | <b>119.105</b> | <b>15%</b>  |

Please refer to page 42 for Forward Looking Statement

# Appendix

## Windfarm Development & Sale. 2003 Balance Sheet

| Windfarm Development & Sale           | 2002           | 2003           | %           |
|---------------------------------------|----------------|----------------|-------------|
| Net fixed assets                      | 70.551         | 239.950        | 240%        |
| Current assets                        | 677.045        | 259.636        | -62%        |
| <b>TOTAL ASSETS</b>                   | <b>747.597</b> | <b>499.586</b> | <b>-33%</b> |
| Total Equity                          | 182.657        | 182.935        | 0%          |
| Capital Stock and Reserves            | 73.744         | 63.830         | -13%        |
| After-tax earning (Cont. Co.)         | 103.934        | 119.105        | 15%         |
| Minority Interest                     | 10.726         | 2.132          | -80%        |
| Subsid, Consol.diff&Prov.             | 1.486          | 958            | -36%        |
| Fin. Debt: current & long-term        | 455.563        | 285.149        | -37%        |
| Other liabilities                     | 102.143        | 28.412         | -72%        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>747.597</b> | <b>499.586</b> | <b>-33%</b> |

Please refer to page 42 for Forward Looking Statement

# Appendix

## WTG Manufacturing. 2003 P&L Account

| WTG Manufacturing                    |                |                |            |
|--------------------------------------|----------------|----------------|------------|
| EUR Thnd                             | 2002           | 2003           | %          |
| Revenues                             | 583.418        | 852.752        | 46%        |
| Capitalized in-house work            | 13.541         | 28.879         | 113%       |
| Costofgoods sold                     | -402.494       | -617.422       | -53%       |
| Personnel expenses                   | -34.681        | -56.578        | -63%       |
| Other expenses                       | -37.793        | -51.777        | -37%       |
| <b>EBITDA</b>                        | <b>121.990</b> | <b>155.854</b> | <b>28%</b> |
| Depreciation                         | -14.260        | -26.562        | -86%       |
| Provisions                           | -15.160        | -24.782        | -63%       |
| <b>EBIT</b>                          | <b>92.570</b>  | <b>104.509</b> | <b>13%</b> |
| Financial Results                    | -3.434         | -10.411        | -203%      |
| Affiliates & goodwill amort.         |                | -2.213         |            |
| <b>Ordinary Income</b>               | <b>89.135</b>  | <b>91.885</b>  | <b>3%</b>  |
| Extraordinary Income                 | -1.553         | 4.421          |            |
| <b>EBT</b>                           | <b>87.583</b>  | <b>96.306</b>  | <b>10%</b> |
| Taxes                                | -23.820        | -14.035        | 41%        |
| <b>After-tax earnings</b>            | <b>63.763</b>  | <b>82.271</b>  | <b>29%</b> |
| Outside shareholders                 | -4             | -4             | 1%         |
| <b>Net Profit at Controlling Co.</b> | <b>63.758</b>  | <b>82.267</b>  | <b>29%</b> |
| <b>Goodwill &amp; Sesa</b>           | <b>-27.194</b> | <b>-14.300</b> | <b>47%</b> |

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Gamesa

# Appendix

## WTG Manufacturing. 2003 Balance Sheet

| WTG Manufacturing                     | 2002           | 2003             | %           |
|---------------------------------------|----------------|------------------|-------------|
| Net fixed assets                      | 89.477         | 472.071          | 428%        |
| Current assets                        | 355.259        | 763.873          | 115%        |
| <b>TOTAL ASSETS</b>                   | <b>444.736</b> | <b>1.235.944</b> | <b>178%</b> |
| Total Equity                          | 158.950        | 286.705          | 80%         |
| Capital Stock and Reserves            | 95.191         | 204.437          | 115%        |
| After-tax earning (Cont. Co.)         | 63.758         | 82.267           | 29%         |
| Minority Interest                     | 5              | 6                | 24%         |
| Subsid, Consol.diff&Prov.             | 24.306         | 40.504           | 67%         |
| Fin. Debt: current & long-term        | 53.122         | 599.462          | > 1.000 %   |
| Other liabilities                     | 208.354        | 309.268          | 48%         |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>444.736</b> | <b>1.235.944</b> | <b>178%</b> |

Please refer to page 42 for Forward Looking Statement

# Appendix

## Advanced Services. 2003 P&L Account

| Advanced Services                    |              |               |            |
|--------------------------------------|--------------|---------------|------------|
| EUR Thnd                             | 2002         | 2003          | %          |
| Revenues                             | 151.366      | 172.029       | 14%        |
| Capitalized in-house work            | 1.647        | 204           | -88%       |
| Costofgoods sold                     | -77.436      | -90.012       | -16%       |
| Personnel expenses                   | -50.286      | -56.490       | -12%       |
| Other expenses                       | -15.464      | -15.457       | 0%         |
| <b>EBITDA</b>                        | <b>9.828</b> | <b>10.275</b> | <b>5%</b>  |
| Depreciation                         | -1.158       | -1.242        | -7%        |
| Provisions                           | -183         | -281          | -53%       |
| <b>EBIT</b>                          | <b>8.487</b> | <b>8.751</b>  | <b>3%</b>  |
| Financial Results                    | 115          | -246          | -314%      |
| Affiliates & goodwill amort.         |              | -16           | -          |
| <b>Ordinary Income</b>               | <b>8.602</b> | <b>8.489</b>  | <b>-1%</b> |
| Extraordinary Income                 | -28          | 98            | 453%       |
| <b>EBT</b>                           | <b>8.574</b> | <b>8.587</b>  | <b>0%</b>  |
| Taxes                                | -2.704       | -2.877        | -6%        |
| <b>After-tax earnings</b>            | <b>5.870</b> | <b>5.710</b>  | <b>-3%</b> |
| Outside shareholders                 | -50          | -23           | 54%        |
| <b>Net Profit at Controlling Co.</b> | <b>5.821</b> | <b>5.687</b>  | <b>-2%</b> |

Please refer to page 42 for Forward Looking Statement

# Appendix

## Advanced Services. 2003 Balance Sheet

| Advanced Services                     | 2002           | 2003           | %          |
|---------------------------------------|----------------|----------------|------------|
| Net fixed assets                      | 5.412          | 4.383          | -19%       |
| Current assets                        | 96.639         | 124.747        | 29%        |
| <b>TOTAL ASSETS</b>                   | <b>102.052</b> | <b>129.130</b> | <b>27%</b> |
| Total Equity                          | 18.445         | 25.101         | 36%        |
| Capital Stock and Reserves            | 12.625         | 19.414         | 54%        |
| After-tax earning (Cont. Co.)         | 5.821          | 5.687          | -2%        |
| Minority Interest                     | 138            | 268            | 95%        |
| Subsid, Consol.diff&Prov.             | 104            | 1.673          | >1000      |
| Fin. Debt: current & long-term        | 24.673         | 21.040         | -15%       |
| Other liabilities                     | 58.692         | 81.048         | 38%        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>102.052</b> | <b>129.130</b> | <b>27%</b> |

Please refer to page 42 for Forward Looking Statement

# Appendix

## Aeronautics. 2003 P&L Account

| Aeronautics                          |               |               |             |
|--------------------------------------|---------------|---------------|-------------|
| EUR Thnd                             | 2002          | 2003          | %           |
| Revenues                             | 236.959       | 246.317       | 4%          |
| Capitalized in-house work            | 24.373        | 18.444        | -24%        |
| Costofgoods sold                     | -144.151      | -145.300      | -1%         |
| Personnel expenses                   | -61.366       | -62.650       | -2%         |
| Other expenses                       | -15.279       | -14.520       | 5%          |
| <b>EBITDA</b>                        | <b>40.536</b> | <b>42.291</b> | <b>4%</b>   |
| Depreciation                         | -11.330       | -15.647       | -38%        |
| Provisions                           | -78           | -299          | -282%       |
| <b>EBIT</b>                          | <b>29.127</b> | <b>26.345</b> | <b>-10%</b> |
| Financial Results                    | -7.243        | -2.397        | 67%         |
| Affiliates & goodwill amort.         |               | 869           | -           |
| <b>Ordinary Income</b>               | <b>21.884</b> | <b>24.817</b> | <b>13%</b>  |
| Extraordinary Income                 | -1.698        | -3.606        | -112%       |
| <b>EBT</b>                           | <b>20.185</b> | <b>21.212</b> | <b>5%</b>   |
| Taxes                                | -652          | 77            | 112%        |
| <b>After-tax earnings</b>            | <b>19.534</b> | <b>21.288</b> | <b>9%</b>   |
| Outside shareholders                 |               | -0            | -           |
| <b>Net Profit at Controlling Co.</b> | <b>19.534</b> | <b>21.288</b> | <b>9%</b>   |

Please refer to page 42 for Forward Looking Statement



# Appendix

## Aeronautics. 2003 Balance Sheet

| Aeronautics                           | 2002           | 2003           | %          |
|---------------------------------------|----------------|----------------|------------|
| Net fixed assets                      | 258.946        | 284.397        | 10%        |
| Current assets                        | 210.895        | 160.882        | -24%       |
| <b>TOTAL ASSETS</b>                   | <b>469.841</b> | <b>445.279</b> | <b>-5%</b> |
| Total Equity                          | 114.258        | 131.879        | 15%        |
| Capital Stock and Reserves            | 94.725         | 110.591        | 17%        |
| After-tax earning (Cont. Co.)         | 19.534         | 21.288         | 9%         |
| Minority Interest                     |                |                | -          |
| Subsid, Consol.diff&Prov.             | 25.469         | 36.558         | 44%        |
| Fin. Debt: current & long-term        | 258.759        | 205.260        | -21%       |
| Other liabilities                     | 71.355         | 71.582         | 0%         |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>469.841</b> | <b>445.279</b> | <b>-5%</b> |

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# Appendix

## Financial Calendar

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| Financial Calendar |                         |                                                |
|--------------------|-------------------------|------------------------------------------------|
| Event              | GNMV Deadline           | Comments                                       |
| Q1 Report          | <b>15th of May</b>      | -Only Consolidated Figures                     |
| H1 Report          | <b>30th of August</b>   | -Divisional Figures<br>-Revision of Forecasts  |
| Q3 Report          | <b>15th of November</b> | -Only Consolidated Figures                     |
| H2 Report          | <b>28th of February</b> | -Divisional Figures<br>-Forecast for Next Year |

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# Forward Looking Statement

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